



## STEPS TO PURCHASING AN APPLE TREE HOMESITE

1. *Select A Homesite.* With a variety of sizes, prices, locations, and views available at Apple Tree Resort, selecting the perfect homesite for your home is particularly important. PLEASE NOTE: if a Realtor has introduced you to Apple Tree and accompanied you on your visit to Apple Tree, it is important that you make us aware of this up front so that we can be in contract with them regarding our Realtor Policies.
2. *Purchase & Sale Agreement.* Once you've selected a homesite, an Apple Tree Representative will generate a purchase and sale agreement for your review. After reviewing the contract, which includes the price, the closing date, and the amount of the earnest money deposit, the contract will be ready for signatures.
3. *Selection of Builder.* Although using Apple Tree Construction is not required within Apple Tree Resort, our in-house construction company has built approximately 90% of the homes at Apple Tree. Most buyers have chosen Apple Tree Construction based upon the combination of price, quality, service, familiarity, and value. While price, quality, service, and value speak for themselves, familiarity is often overlooked. Because we've built so many homes at Apple Tree, understanding setbacks, lot coverage ratios, coordinating permits, excavation, connecting to utilities, framing, finishing, working with subcontractors, plugging into Apple Tree's irrigation system, etc. is second nature for us, and is completely streamlined. While outside builders are certainly able to figure all of this out, it all comes at a cost—which usually translates into longer build times, more on-site building challenges, and a more expensive home.
4. *Apple Tree Construction as Builder.* To review the process of building a custom home with Apple Tree Construction as the Builder, please review the link on the previous page entitled: STEPS TO PURCHASING AN APPLE TREE CUSTOM HOME.
5. *Using Another Builder.* If you are using a Builder other than Apple Tree Construction, it is critical that you submit your building plans and specifications for Architectural Review. You can send or drop off plans for approval at the Apple Tree Marketing Office. The address is 8804 Occidental Avenue – Yakima, WA 98903. PLEASE NOT: You must have a signed architectural approval from Apple Tree Resort prior to submitting for a building permit.

**If you have any questions about these steps, please contact the Apple Tree Resort Marketing Office at (509) 972-2740 ext. 9. If you are unable to reach us at this number, please call Jon Kinloch at (509) 945-3712, Katie Birley at (509) 949-9280, or Amber Hicks at (509) 945-2684.**