



STEPS TO PURCHASING AN APPLE TREE CONDOMINIUM

1. *Complete The Vistas II Reservation Agreement.* Because construction of the Vistas II is not yet underway, completing a reservation agreement is your ticket to having first opportunity to purchase. Your fully refundable deposit of \$5,000.00 is held in escrow until all legal documents for the condominium are created. At any time, you can cancel the agreement and receive a full refund.
2. *Review Condominium Documents.* When the Vistas II condominium project is approved for construction, Apple Tree Construction will submit condominium documents (including budgets, association rules, unit descriptions, materials and other important information) for approval by the state of Washington. Once the documents are approved, they will be sent to buyers who have completed the reservation agreement.
3. *Review Unit Pricing and Condominium Purchase & Sale Agreement.* After condominium document review, you will be sent a list of unit prices and a contract for purchase. Upon completion of the contract, an additional down payment will be due.
4. *Make Product Selections.* Once the contract is signed and the deposit has been received, an Apple Tree representative will provide a schedule for product and finish selections, along with a proposed completion date.
5. *Final Walkthrough.* Prior to closing, an Apple Tree representative will schedule a final walkthrough. This is your opportunity to ask questions, identify punch list items in need of repair, and learn how everything in your home works. During the final walkthrough, you will be provided with a copy of the Apple Tree Homeowner Orientation Manual, which includes product manuals, warranty information, and everything else you'll need to enjoy your new home!
6. *Closing.* A representative from Pacific Alliance Title will contact you to schedule a session at your convenience to sign all appropriate documents to finish the purchase of your new home. Upon completion, the keys to your new home, along with a special welcome gift will be available at the Apple Tree Construction Office.

If you have any questions about these steps, please contact the Apple Tree Resort Marketing Office at (509) 972-2740 ext. 9. If you are unable to reach us at this number, please call Jon Kinloch at (509) 945-3712, Katie Birley at (509) 949-9280, or Amber Hicks at (509) 945-2684.