



## STEPS TO PURCHASING AN APPLE TREE INVENTORY HOME

1. *Determine Your Budget & Pre-Qualify.* Apple Tree homes are typically priced from the mid \$400s to the high \$700s. We strongly encourage buyers to find a knowledgeable lender who is willing to learn what your financial goals are and provide financing options based upon your individual needs. Once this has occurred, you will have a better understanding of what you qualify for, and ultimately what your budget is when shopping for a new home.
2. *Check Out Our Inventory.* At any given time, Apple Tree may have 10-15 homes either ready for move-in or in various stages of construction. At Apple Tree we take great pride in the variety that we offer in our inventory. Rather than repeat homes with the same elevations and interior products over and over, we truly build each inventory home as a custom home, offering something unique in each of them. Give us a call, schedule an appointment to visit, and let us show you everything that we have to offer.  
PLEASE NOTE: If a Realtor has introduced you to Apple Tree and accompanied you on your visit to Apple Tree, it is important that you make us aware of this up front so that we can be in contact with them regarding our Realtor Policies.
3. *Review & Sign The Contract.* Once you've selected the home you wish to purchase, an Apple Tree Representative will generate a purchase and sale agreement for your review. After reviewing the contract, which includes the price, the closing date, and the amount of the earnest money deposit, the contract will be ready for signatures.
4. *Final Walkthrough.* Prior to closing, an Apple Tree Representative will schedule a final walkthrough. This is your opportunity to ask questions, identify punch list items in need of repair, and learn how everything in your home works. During the final walkthrough, you will be provided with a copy of the Apple Tree Homeowner Orientation Manual, which includes product manuals, warranty information, and everything else you'll need to enjoy your new home!
5. *Closing.* A representative from First American Title or Pacific Alliance Title will contact you to schedule a session at your convenience to sign all appropriate documents to finish the purchase of your new home. Upon completion, the keys to your new home, along with a special welcome gift will be available at the Apple Tree Construction Office.

**If you have any questions about these steps, please contact the Apple Tree Resort Marketing Office at (509) 972-2740 ext. 9. If you are unable to reach us at this number, please call Jon Kinloch at (509) 945-3712, Katie Birley at (509) 949-9280, or Amber Hicks at (509) 945-2684.**